



APPLICATIONS ENGINEER

Energized by the electric power business? Have expertise in the manufacture of control cabinets for high-voltage equipment and want to support and assist clients with their projects? Have no prior knowledge but this field appeals to you and you have a talent for establishing and maintaining client relationships?

Here's an opportunity for you to join a great team! We are seeking an **applications engineer** to add to our capabilities.

Based in Quebec city, Canada, Nomos is the North American specialist in the design, electrical engineering, and manufacture of customized control cabinets and electrical apparatus for high-voltage equipment. Our reputation comes from our work on large-scale projects for the biggest global names in power transformers and other high-voltage equipment.

Nomos is a fast-growing company that is part of the NASS group (www.nassusa.com). NASS is the biggest independent U.S. service provider for the installation, repair, and maintenance of high-voltage equipment. The company is known for its broad expertise in the high-voltage equipment and utility industry and has a team of over 250 service technicians throughout the United States.

As **applications engineer** you will be responsible for major accounts. You will have the opportunity to support and assist clients with their control cabinet and electrical apparatus projects. As the main contact, you will be involved in a number of project stages:

Client account management:

- Provide clients with technical support and advice;
- Ensure client satisfaction and develop a relationship of trust;
- Further develop and implement accounts;
- Identify and prioritize sales opportunities;
- Provide effective client-focused management;
- Be available to visit North American clients as needed.

Project management:

- Assess project feasibility and perform pre-engineering as necessary;
- Manage all data required to make bids;
- Review and validate overall project concepts in collaboration with the other departments;

- Assign and coordinate assessment work to establish costs and a preliminary project timetable that will meet client needs;
- Ensure that all project information transferred to Engineering is clear and addresses client requirements;
- Monitor client project budgets;
- Ensure that projects are carried out as agreed with clients.

You are the person we seek if you:

- Have a DCS or bachelor's degree in electrical engineering;
- Are ready to work in bilingual environment;
- Have more than five years' experience in the electric power industry or in client account management;
- Are client oriented;
- Are dedicated to excellence;
- Have business acumen;
- Are a good team player;
- Most importantly, are a passionate person who wants to join an exciting, fast-growing company.

Please send your resume at : hr@nomosystemes.com